

Appendix C Pricing Index  
DIR-CPO-4736  
Skyline Technology Solutions, LLC

**Software Products - Skyline Technology Solutions, LLC**

Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Video Management	VaaS	SFS1000 - Virtual	Virtual Skyline streaming appliance, streams in H.264 video format. - P/Virtual appliance	SKY-SFS1000-VRL	\$14,580	50.00%
			The maximum number of feeds is based on the power of the ,vmx configuration. Approximately 360 low definition feeds (320 x240, 15 FPS) video stream outputs on the recommended .vmx configuration.			
			Product will be delivered as a .vmdk file for a VMware virtual machine to be run on Client-owned and managed Virtual infrastructure.			
Video Management	VaaS	SFS1000	Skyline streaming appliance, streams in H.264 video format, maximum 360 low definition feeds (320 x240, 15 FPS) video stream outputs. - P/unit	SKY-SFS1000	\$15,730	50.00%
Video Management	VaaS	TS1000 - Virtual	Skyline video transcoding appliance, normalizes streams to H.264. Can create overlay images on streams. Maximum 32 video stream outputs. Product will be delivered as a .vmdk file for a VMware virtual machine to be run on Client-owned and managed Virtual infrastructure. - P/Virtual appliance	SKY-TS1000-VRL	\$12,333	50.00%
Video Management	VaaS	TS1000	Skyline video transcoding appliance, normalizes streams to H.264. Can create overlay images on streams. Maximum 32 video stream outputs. - P/Unit	SKY-TS1000	\$13,483	50.00%
Video Management	VaaS	Vero Video Wall	The Skyline Vero application is a virtual video wall solution that allows a TOC/TMC to turn their existing TV's into a videowall that can be leveraged by their operators. It also gives operators the ability to create and share a virtual videowall so that they can	SKY-VERO	\$105,183	33.33%

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			simultaneously view information from a wide range of sources, including live traffic cameras, maps, software applications, and weather. SW only, Servers are spec'ed separately per site requirements. - Perpetual SW License, Initial Virtual Video			
Video Management	VaaS	Vero - Video wall - Add On License	The Skyline Vero application is a virtual video wall solution that allows a TOC/TMC to turn their existing TV's into a videowall that can be leveraged by their operators. It also gives operators the ability to create and share a virtual videowall so that they can simultaneously view information from a wide range of sources, including live traffic cameras, maps, software applications, and weather. cameras, maps, software applications, and weather. her. - Per /additional Virtual Video Wal	SKY-Vero-Addon	\$50,310	33.33%
Video Management	VaaS	Vero -SaaS Base	Skyline Vero application is a virtual video wall licensed per video wall, per month. Base SaaS includes 1 video wall license. Solution that allows a TOC/TMC to turn their existing TV's into a videowall that can be leveraged by their operators. It also gives operators the ability to create and share a virtual videowall so that they can simultaneously view information from a wide range of sources, including live traffic cameras, maps, software applications, and weather. - P/Month	SKY-VERO-SaaSbase	\$4,495	33.33%
Video Management	VaaS	Vero - SaaS Addon Video wall License	Skyline Vero applicationadditional virtual video wall per month. Solution that allows a TOC/TMC to turn their existing TV's into a videowall that can be leveraged by thier	SKY-VERO-Saasaddon	\$2,150	33.33%

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			operators. It also gives operators the ability to create and share a virtual videowall so that they can simultaneously view information from a wide range of sources, including live traffic cameras, maps, software applications, and weather. - P/Month			
Video Management	VaaS	Claris - SaaS	The Claris Command portal Video interoperability sharing platform for multiple agencies to share live video with the Source agency maintaining control of who can see their cameras. is an intuitive dashboard that efficiently and securely maps, integrates and aggregates multiple live camera feeds, facility locations, digitized floorplans, room views and more. It enables the sharing of real-time video and data streams across operating systems between decision makers, partnering agencies and responding personnel. - P/stream/month	Sky-Claris-CMD-Portal-SaaS	\$56	33.33%
			Licensing is based on the number of streams in the Claris portal, per month.			
Video Management	VaaS	Claris Command Portal - Perpetual	The Claris Command portal is an intuitive dashboard that efficiently and securely maps, integrates and aggregates multiple live camera feeds, facility locations, digitized floorplans, room views and more. It enables the sharing of real-time video and data streams across operating systems between decision makers, partnering agencies and responding personnel. This is for a one time (perpetual) license - P/Unit	Sky-Claris-CMD-Portal-PEP	\$225,000	33.33%

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Video Management	VaaS	Stream Manager	The Skyline Stream Manager enables administrators of the appliance solution to manage all their devices in a centralized application. This is for organizations with streams of 1-100. - P/Virtual Unit	SKY - SM3.0(A) - Appliance	\$44,925	15.00%
Video Management	VaaS	Stream Manager - Virtual	The virtual version of the Skyline Stream Manager, which enables administrators of the appliance solution to manage all their devices in a centralized application. This is for organizations with streams of 1-100. - P/Unit	SM3.0(A) - Appliance	\$40,000	15.00%
			.Product will be delivered as a VMware virtual machine to be run on Client-owned Virtual infrastructure.			
Video Management	VaaS	Stream Manager - 100 Stream Pack	The Skyline Stream Manager enables administrators of the appliance solution to manage all their devices in a centralized application. This is for organizations with streams of 100-500. - P/Virtual Unit	SKY- SM3.0(A). - 100 Stream Pack	\$22,470	15.00%
Video Management	VaaS	SFS1000-Maintenanace	Gold support includes 24x7 phone support, NBD parts replacement, software updates - P/Unit	SKY- SFS1000-REG-1YR-MNTG	\$3,146	15.00%
Video Management	VaaS	SFS1000-Maintenanace	Three Year Gold support includes 24x7 phone support, NBD parts replacement, software updates - P/Unit	SKY- SFS1000-REG-3YR-MNTG	\$6,782	15.00%
Video Management	VaaS	Video Interoperability As A Service	Package redistribution (Video Sharing-as-a-Service) interoperability managed services for Claris, Stream Manager and any SFS distribution appliances to serve video to Skyline customers. This service is limited to 2 security zones and does not include any appliances that may be required at the	SKY-VIaaS - SHO	\$120	15.00%

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			customer site to get video to Skyline's data center. - Per Stream/Per Month			
Video Management	VaaS	Skyline Appliance Monitoring	Gold support includes 24x7 appliance monitoring (SFS,TS,SM,Claris,SS) per box - Per Stream/Per Month	SKY-APPL-MTRN	\$60	15.00%
Video Management	VaaS	TS1000 - Maintenance	Gold support includes 24x7 phone support, NBD parts replacement, software updates - P/Unit	SKY-TS1000-REG-1YR-MNTG	\$2,680	15.00%
Video Management	VaaS	TS1000 - Maintenance	Three Year Gold support includes 24x7 phone support, NBD parts replacement, software updates - P/Unit	SKY-TS1000-REG-3YR-MNTG	\$5,528	15.00%
Video Management	VaaS	SM-Maintenance	Gold support includes 24x7 phone support, NBD parts replacement, software updates - P/Unit	SKY-SM-REG- Appliance-1YR-MNTG	\$9,600	15.00%
Video Management	VaaS	Vero-Maintenance	Gold support includes 24x7 phone support, NBD parts replacement, software updates - P/Unit	SKY-Vero-1YR-MNTG	\$18,000	15.00%
Video Management	VaaS	Clariss -Maintenance	Gold support includes 24x7 phone support, NBD parts replacement, software updates - P/Unit	Sky-Clariss-CMD-Portal-ANN - 1YR - MNTG	\$15,000	15.00%
Security Information and Event Management (SIEM)	Server	Splunk Enterprise	Splunk Enterprise - Annual Term License w/Standard Success Plan - 20 GB/day - p/20 GB Ingested Data/Day	SE-T-LIC-ST	\$18,000	1.50%
Security Information and Event Management (SIEM)	Server	Splunk User Behavior Analytics	Splunk User Behavior Analytics - Annual Term License w/Content Subscription and Standard Support - 1000 Monitored Accounts - p/1000 Monitored Accounts	CA-T-LIC-ST	\$25,000	1.50%

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Security Information and Event Management (SIEM)	Server	Splunk Phantom	Phantom - Annual Term License w/Standard Support - 5 User License - p/5 Users	PH-T-LIC-U-ST	\$150,000	1.50%
Security Information and Event Management (SIEM)	SaaS	Splunk Cloud	Splunk Cloud - Annual Subscription w/Standard Success Plan - 10 GB/day - p/10 GB Ingested Data/Day	SE-S-CLD-ST	\$13,800	1.50%
Security Information and Event Management (SIEM)	SaaS	Splunk Enterprise Security for Cloud	Splunk Enterprise Security for Cloud- Annual Subscription w/Standard Success Plan - 50 GB/day - p/50 GB Ingested Data/Day	ES-S-CLD-ST	\$48,000	1.50%
Security Information and Event Management (SIEM)	SaaS	Splunk IT Service Intelligence for Cloud	Splunk IT Service Intelligence for Cloud - Annual subscription w/Standard Success Plan - 50 GB/day - p/50 GB Ingested Data/Day	IT-S-CLD-ST	\$71,250	1.50%
Security Information and Event Management (SIEM)	SaaS	Splunk Splunk App for VMware for Cloud	Splunk App for VMware for Cloud - Annual Subscription w/Standard Success Plan - 50 GB/day - p/50 GB Ingested Data/Day	VM-S-CLD-ST	\$10,675	1.50%
Security Information and Event Management (SIEM)	SaaS	Splunk Business Flow	Splunk Business Flow - Annual Cloud Subscription w/Standard Success Plan - 2 Flow Models - p/2 Data Flows	SBF-S-CLD-ST	\$81,000	1.50%
Security Information and Event	Server	Splunk VictorOps Enterprise	VictorOps Enterprise - Annual subscription - 25 Users - p/25 Users	VO-S-FS-ST	\$7,500	1.50%

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Management (SIEM)						
Security Information and Event Management (SIEM)	Server	Splunk Enterprise Security	Splunk Enterprise Security - Annual Subscription w/Standard Success Plan - 50 GB/day - p/50 GB Ingested Data/Day	ES-T-LIC-ST	\$16,000	1.50%
Security Information and Event Management (SIEM)	Server	Splunk IT Service Intelligence	Splunk IT Service Intelligence - Annual subscription w/Standard Success Plan - 50 GB/day - p/50 GB Ingested Data/Day	IT-T-LIC-ST	\$23,750	1.50%
Security Information and Event Management (SIEM)	SaaS	Splunk Cloud Add'l Storage	Splunk Cloud Add'l Storage - Annual subscription - 500 GB - p/500 GB Storage	SE-S-STOR	\$600	1.50%
Monitoring/Management	Subscription	Dameware Remote Everywhere	SolarWinds Dameware Remote Everywhere (1-5 Concurrent Users) - per concurrent user Annual Subscription - p/user	12100	\$540	2.00%
Monitoring/Management	Subscription	Dameware Remote Everywhere	SolarWinds Dameware Remote Everywhere (6-10 Concurrent Users) - per concurrent user Annual Subscription - p/server	12101	\$515	2.00%
Monitoring/Management	Subscription	Dameware Remote Everywhere	SolarWinds Dameware Remote Everywhere (11-15 Concurrent Users) - per concurrent user Annual Subscription - bundle	12102	\$490	2.00%
Monitoring/Management	Subscription	Dameware Remote Everywhere	SolarWinds Dameware Remote Everywhere (16-25 Concurrent Users) - per concurrent user Annual Subscription	12103	\$465	2.00%
Monitoring/Management	Subscription	Dameware Remote Everywhere	SolarWinds Dameware Remote Everywhere (26-50 Concurrent Users) - per concurrent user Annual Subscription	12104	\$440	2.00%

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Monitoring/Management	Subscription	Dameware Remote Everywhere	SolarWinds Dameware Remote Everywhere (51-100 Concurrent Users) - per concurrent user Annual Subscription	12105	\$420	2.00%
Monitoring/Management	Subscription	Dameware Remote Everywhere	SolarWinds Dameware Remote Everywhere (100+ Concurrent Users) - per concurrent user Annual Subscription	12106	\$400	2.00%
Monitoring/Management	Subscription	SolarWinds Identity Monitor	SolarWinds Identity Monitor 100 (up to 100 users/employees) - One Year Service	43780	\$1,795	2.00%
Monitoring/Management	Subscription	SolarWinds Identity Monitor	SolarWinds Identity Monitor 250 (up to 250 users/employees) - One Year Service	43781	\$3,875	2.00%
Monitoring/Management	Subscription	SolarWinds Identity Monitor	SolarWinds Identity Monitor 500 (up to 500 users/employees) - One Year Service	43782	\$6,500	2.00%
Monitoring/Management	Subscription	SolarWinds Identity Monitor	SolarWinds Identity Monitor 1000 (up to 1000 users/employees) - One Year Service	43783	\$11,000	2.00%
Monitoring/Management	Subscription	SolarWinds Identity Monitor	SolarWinds Identity Monitor 2500 (up to 2500 users/employees) - One Year Service	43784	\$32,500	2.00%
Monitoring/Management	Subscription	SolarWinds Identity Monitor	SolarWinds Identity Monitor 5000 (up to 5000 users/employees) - One Year Service	43785	\$58,750	2.00%
Monitoring/Management	Subscription	SolarWinds Identity Monitor	SolarWinds Identity Monitor 7500 (up to 7500 users/employees) - One Year Service	43786	\$75,000	2.00%
Monitoring/Management	Subscription	SolarWinds Identity Monitor	SolarWinds Identity Monitor 10000 (up to 10000 users/employees) - One Year Service	43787	\$90,000	2.00%
Monitoring/Management	Subscription	SolarWinds Identity Monitor	SolarWinds Identity Monitor 15000 (up to 15000 users/employees) - One Year Service	43788	\$116,250	2.00%
Monitoring/Management	Subscription	SolarWinds Identity Monitor	SolarWinds Identity Monitor 20000 (up to 20000 users/employees) - One Year Service	43789	\$130,000	2.00%
Monitoring/Management	Subscription	SolarWinds Identity Monitor	SolarWinds Identity Monitor 30000 (up to 30000 users/employees) - One Year Service	43790	\$157,500	2.00%

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Monitoring/Management	Subscription	SolarWinds Identity Monitor	SolarWinds Identity Monitor 40000 (up to 40000 users/employees) - One Year Service	43791	\$170,000	2.00%
Monitoring/Management	Subscription	SolarWinds Identity Monitor	SolarWinds Identity Monitor 50000 (up to 50000 users/employees) - One Year Service	43792	\$175,000	2.00%
Monitoring/Management	Subscription	SolarWinds Identity Monitor	SolarWinds Identity Monitor 75000 (up to 75000 users/employees) - One Year Service	43793	\$217,500	2.00%
Monitoring/Management	Subscription	SolarWinds Identity Monitor	SolarWinds Identity Monitor 100000 (up to 100000 users/employees) - One Year Service	43794	\$240,000	2.00%
Monitoring/Management	Subscription	Note all quotes of Database Performance Monitor items must be pre-approved by SolarWinds. Please contact sales for quoting assistance.				2.00%
Monitoring/Management	Subscription	Database Performance Monitor	SolarWinds Database Performance Monitor Per Standard Non-Production Instance (1 + licenses) - One Year Service	41986	\$1,420	2.00%
Monitoring/Management	Subscription	Note all quotes of Database Performance Monitor items must be pre-approved by SolarWinds. Please contact sales for quoting assistance.				2.00%
Monitoring/Management	Subscription	Database Performance Monitor	SolarWinds Database Performance Monitor Per Standard Production Instance (1-4 licenses) - One Year Service	41950	\$2,840	2.00%

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Monitoring/Management	Subscription	Database Performance Monitor	SolarWinds Database Performance Monitor Per Standard Production Instance (5-9 licenses) - One Year Service	41951	\$2,550	2.00%
Monitoring/Management	Subscription	Database Performance Monitor	SolarWinds Database Performance Monitor Per Standard Production Instance (10-24 licenses) - One Year Service	41952	\$2,150	2.00%
Monitoring/Management	Subscription	Database Performance Monitor	SolarWinds Database Performance Monitor Per Standard Production Instance (25-49 licenses) - One Year Service	41953	\$1,880	2.00%
Monitoring/Management	Subscription	Database Performance Monitor	SolarWinds Database Performance Monitor Per Standard Production Instance (50-99 licenses) - One Year Service	41954	\$1,610	2.00%
Monitoring/Management	Subscription	Database Performance Monitor	SolarWinds Database Performance Monitor Per Standard Production Instance (100+licenses) - One Year Service	41955	\$1,340	2.00%
Monitoring/Management	Subscription	Note all quotes of Database Performance Monitor items must be pre-approved by SolarWinds. Please contact sales for quoting assistance.				2.00%
Monitoring/Management	Subscription	Database Performance Monitor	SolarWinds Database Performance Monitor Per Premium Non-Production Instance (1 + licenses) - One Year Service	41989	\$2,275	2.00%
Monitoring/Management	Subscription	Note all quotes of Database Performance Monitor items must be pre-approved by SolarWinds. Please contact sales for quoting assistance.				2.00%

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Monitoring/Management	Subscription	Database Performance Monitor	SolarWinds Database Performance Monitor Per Premium Production Instance (1-4 licenses) - One Year Service	41956	\$4,550	2.00%
Monitoring/Management	Subscription	Database Performance Monitor	SolarWinds Database Performance Monitor Per Premium Production Instance (5-9 licenses) - One Year Service	41957	\$4,090	2.00%
Monitoring/Management	Subscription	Database Performance Monitor	SolarWinds Database Performance Monitor Per Premium Production Instance (10-24 licenses) - One Year Service	41958	\$3,450	2.00%
Monitoring/Management	Subscription	Database Performance Monitor	SolarWinds Database Performance Monitor Per Premium Production Instance (25-49 licenses) - One Year Service	41959	\$3,020	2.00%
Monitoring/Management	Subscription	Database Performance Monitor	SolarWinds Database Performance Monitor Per Premium Production Instance (50-99 licenses) - One Year Service	41960	\$2,590	2.00%
Monitoring/Management	Subscription	Database Performance Monitor	SolarWinds Database Performance Monitor Per Premium Production Instance (100+licenses) - One Year Service	41961	\$2,150	2.00%
Monitoring/Management	Subscription	Orion NPM	SolarWinds Network Performance Monitor SL100 (up to 100 elements) - Annual Subscription	100000	\$1,583	2.00%
Monitoring/Management	Subscription	Orion NPM	SolarWinds Network Performance Monitor SL250 (up to 250 elements) - Annual Subscription	100001	\$3,658	2.00%
Monitoring/Management	Subscription	Orion NPM	SolarWinds Network Performance Monitor SL500 (up to 500 elements) - Annual Subscription	100002	\$5,704	2.88%
Monitoring/Management	Subscription	Orion NPM	SolarWinds Network Performance Monitor SL2000 (up to 2000 elements) - Annual Subscription	100003	\$10,471	2.00%
Monitoring/Management	Subscription	Orion NPM	SolarWinds Network Performance Monitor SLX (unlimited elements-Standard Polling Throughput) - Annual Subscription	100004	\$17,458	2.00%

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Monitoring/Management	Subscription	Orion NTA	SolarWinds NetFlow Traffic Analyzer Module for SolarWinds Network Performance Monitor SL100 - Annual Subscription	100061	\$1,036	2.00%
Monitoring/Management	Subscription	Orion NTA	SolarWinds NetFlow Traffic Analyzer Module for SolarWinds Network Performance Monitor SL250 - Annual Subscription	100062	\$2,366	2.00%
Monitoring/Management	Subscription	Orion NTA	SolarWinds NetFlow Traffic Analyzer Module for SolarWinds Network Performance Monitor SL500 - Annual Subscription	100063	\$3,683	2.00%
Monitoring/Management	Subscription	Orion NTA	SolarWinds NetFlow Traffic Analyzer Module for SolarWinds Network Performance Monitor SL2000 - Annual Subscription	100064	\$6,366	2.00%
Monitoring/Management	Subscription	Orion NTA	SolarWinds NetFlow Traffic Analyzer Module for SolarWinds Network Performance Monitor SLX - Annual Subscription	100065	\$9,589	2.00%
Monitoring/Management	Subscription	Orion NCM	SolarWinds Network Configuration Manager DL50 (up to 50 nodes) - Annual Subscription	100175	\$1,630	2.89%
Monitoring/Management	Subscription	Orion NCM	SolarWinds Network Configuration Manager DL100 (up to 100 nodes) - Annual Subscription	100176	\$2,289	2.00%
Monitoring/Management	Subscription	Orion NCM	SolarWinds Network Configuration Manager DL200 (up to 200 nodes) - Annual Subscription	100177	\$3,212	2.00%
Monitoring/Management	Subscription	Orion NCM	SolarWinds Network Configuration Manager DL500 (up to 500 nodes) - Annual Subscription	100178	\$4,832	2.00%

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Monitoring/Management	Subscription	Orion NCM	SolarWinds Network Configuration Manager DL1000 (up to 1000 nodes) - Annual Subscription	100179	\$6,690	2.00%
Monitoring/Management	Subscription	Orion NCM	SolarWinds Network Configuration Manager DL3000 (up to 3000 nodes) - Annual Subscription	100180	\$11,747	2.00%
Monitoring/Management	Subscription	Orion NCM	SolarWinds Network Configuration Manager DLX (unlimited nodes) - Annual Subscription	100181	\$18,946	2.00%
Monitoring/Management	Subscription	Orion IP SLA Manager	SolarWinds VoIP and Network Quality Manager IP SLA 5, IP Phone 300 (up to 5 IP SLA source devices, 300 IP phones) - Annual Subscription	100644	\$917	2.00%
Monitoring/Management	Subscription	Orion IP SLA Manager	SolarWinds VoIP and Network Quality Manager IP SLA 25, IP Phone 1500 (up to 25 IP SLA source devices, 1500 IP phones) - Annual Subscription	100645	\$2,913	2.00%
Monitoring/Management	Subscription	Orion IP SLA Manager	SolarWinds VoIP and Network Quality Manager IP SLA 50, IP Phone 3000 (up to 50 IP SLA source devices, 3000 IP phones) - Annual Subscription	100646	\$4,395	2.00%
Monitoring/Management	Subscription	Orion IP SLA Manager	SolarWinds VoIP and Network Quality Manager IP SLA X, IP Phone X (unlimited IP SLA source devices, unlimited IP phones) - Annual Subscription	100647	\$7,367	2.00%
Monitoring/Management	Subscription	Orion IPAM	SolarWinds IP Address Manager IP1000 (up to 1024 IPs) - Annual Subscription	100123	\$1,126	2.00%
Monitoring/Management	Subscription	Orion IPAM	SolarWinds IP Address Manager IP4000 (up to 4096 IPs) - Annual Subscription	100124	\$2,424	2.00%
Monitoring/Management	Subscription	Orion IPAM	SolarWinds IP Address Manager IP16000 (up to 16384 IPs) - Annual Subscription	100125	\$5,529	2.00%
Monitoring/Management	Subscription	Orion IPAM	SolarWinds IP Address Manager IPX (unlimited IPs) - Annual Subscription	100126	\$9,283	2.00%

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Monitoring/Management	Subscription	Log Analyzer	Log Analyzer LA10 (up to 10 nodes) - Annual Subscription	101332	\$828	2.00%
Monitoring/Management	Subscription	Log Analyzer	Log Analyzer LA25 (up to 25 nodes) - Annual Subscription	101333	\$1,769	2.00%
Monitoring/Management	Subscription	Log Analyzer	Log Analyzer LA50 (up to 50 nodes) - Annual Subscription	101334	\$2,866	2.00%
Monitoring/Management	Subscription	Log Analyzer	Log Analyzer LA100 (up to 100 nodes) - Annual Subscription	101335	\$4,070	2.00%
Monitoring/Management	Subscription	Log Analyzer	Log Analyzer LA250 (up to 250 nodes) - Annual Subscription	101336	\$7,267	2.00%
Monitoring/Management	Subscription	Log Analyzer	Log Analyzer LA500 (up to 500 nodes) - Annual Subscription	101337	\$9,136	2.00%
Monitoring/Management	Subscription	Log Analyzer	Log Analyzer LA1000 (up to 1000 nodes) - Annual Subscription	101338	\$13,289	2.00%
Monitoring/Management	Subscription	SolarWinds UDT	SolarWinds User Device Tracker UT2500 (up to 2500 ports) - Annual Subscription	102236	\$1,048	2.00%
Monitoring/Management	Subscription	SolarWinds UDT	SolarWinds User Device Tracker UT5000 (up to 5000 ports) - Annual Subscription	102237	\$1,802	2.00%
Monitoring/Management	Subscription	SolarWinds UDT	SolarWinds User Device Tracker UT10000 (up to 10000 ports) - Annual Subscription	102238	\$3,063	2.00%
Monitoring/Management	Subscription	SolarWinds UDT	SolarWinds User Device Tracker UT25000 (up to 25000 ports) - Annual Subscription	102239	\$5,566	2.00%
Monitoring/Management	Subscription	SolarWinds UDT	SolarWinds User Device Tracker UT50000 (up to 50000 ports) - Annual Subscription	102240	\$8,062	2.00%
Monitoring/Management	Subscription	SolarWinds UDT	SolarWinds User Device Tracker UTX (unlimited ports per server) - Annual Subscription	102241	\$10,558	2.00%
Monitoring/Management	Subscription	Note all quotes of NAM items must be pre-approved by SolarWinds. Please contact sales for quoting assistance.				2.00%

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Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM1000 nodes GEN2 - Annual Subscription	100928	\$54,270	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM2000 nodes GEN2 - Annual Subscription	100929	\$79,351	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM3000 nodes GEN2 - Annual Subscription	100930	\$98,540	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM4000 nodes GEN2 - Annual Subscription	100931	\$117,637	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM5000 nodes GEN2 - Annual Subscription	100932	\$134,429	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM6000 nodes GEN2 - Annual Subscription	100933	\$148,450	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM7000 nodes GEN2 - Annual Subscription	100934	\$165,731	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM8000 nodes GEN2 - Annual Subscription	100935	\$180,190	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM9000 nodes GEN2 - Annual Subscription	100936	\$197,966	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM10000 nodes GEN2 - Annual Subscription	100937	\$206,612	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM11000 nodes GEN2 - Annual Subscription	100938	\$218,940	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM12000 nodes GEN2 - Annual Subscription	100939	\$231,013	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM13000 nodes GEN2 - Annual Subscription	100940	\$246,874	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM14000 nodes GEN2 - Annual Subscription	100941	\$265,551	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM15000 nodes GEN2 - Annual Subscription	100942	\$283,879	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM16000 nodes GEN2 - Annual Subscription	100943	\$302,290	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM17000 nodes GEN2 - Annual Subscription	100944	\$316,693	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM18000 nodes GEN2 - Annual Subscription	100945	\$334,805	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM19000 nodes GEN2 - Annual Subscription	100946	\$349,207	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM20000 nodes GEN2 - Annual Subscription	100947	\$363,176	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM25000 nodes GEN2 - Annual Subscription	100948	\$438,951	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM30000 nodes GEN2 - Annual Subscription	100949	\$525,599	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM35000 nodes GEN2 - Annual Subscription	100950	\$613,199	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM40000 nodes GEN2 - Annual Subscription	100951	\$700,799	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM45000 nodes GEN2 - Annual Subscription	100952	\$788,399	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM50000 nodes GEN2 - Annual Subscription	100953	\$879,858	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM55000 nodes GEN2 - Annual Subscription	100954	\$963,599	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM60000 nodes GEN2 - Annual Subscription	100955	\$1,051,199	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM65000 nodes GEN2 - Annual Subscription	100956	\$1,138,798	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM70000 nodes GEN2 - Annual Subscription	100957	\$1,226,398	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM75000 nodes GEN2 - Annual Subscription	100958	\$1,313,998	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM80000 nodes GEN2 - Annual Subscription	100959	\$1,401,598	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM85000 nodes GEN2 - Annual Subscription	100960	\$1,489,198	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM90000 nodes GEN2 - Annual Subscription	100961	\$1,576,798	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM95000 nodes GEN2 - Annual Subscription	100962	\$1,664,398	2.00%
Monitoring/Management	Subscription	SolarWinds Network Automation Manager	SolarWinds Network Automation Manager NAM100000 nodes GEN2 - Annual Subscription	100963	\$1,751,998	2.00%
Monitoring/Management	Subscription	Orion Scalability Engines	SolarWinds Additional Polling Engine for SolarWinds Unlimited Licenses (Standard Polling Throughput) - Annual Subscription	100715	\$10,768	2.00%
Monitoring/Management	Subscription	Orion Scalability Engines	SolarWinds Additional Web Server - Annual Subscription	100716	\$293	2.00%
Monitoring/Management	Subscription	Orion High Availability	SolarWinds Orion High Availability - Annual Subscription	100262	\$4,091	2.00%
Monitoring/Management	Subscription	Orion EOC	SolarWinds Enterprise Operations Console - Annual Subscription	101311	\$13,136	2.00%
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM10 (up to 10 nodes) - Annual Subscription	100283	\$1,567	2.00%
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM25 (up to 25 nodes) - Annual Subscription	100284	\$3,137	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM50 (up to 50 nodes) - Annual Subscription	100285	\$5,754	2.00%
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM75 (up to 75 nodes) - Annual Subscription	100286	\$8,527	2.00%
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM100 (up to 100 nodes) - Annual Subscription	100287	\$10,464	2.00%
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM200 (up to 200 nodes) - Annual Subscription	100288	\$19,360	2.00%
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM300 (up to 300 nodes) - Annual Subscription	100289	\$28,256	2.00%
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM400 (up to 400 nodes) - Annual Subscription	100290	\$34,012	2.00%
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM500 (up to 500 nodes) - Annual Subscription	100291	\$38,722	2.00%
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM600 (up to 600 nodes) - Annual Subscription	100292	\$42,908	2.00%
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM700 (up to 700 nodes) - Annual Subscription	100293	\$47,095	2.00%
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM800 (up to 800 nodes) - Annual Subscription	100294	\$52,328	2.00%
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM900 (up to 900 nodes) - Annual Subscription	100295	\$57,561	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM1000 (up to 1000 nodes) - Annual Subscription	100296	\$62,794	2.00%
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM1250 (up to 1250 nodes) - Annual Subscription	100297	\$73,260	2.00%
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM1500 (up to 1500 nodes) - Annual Subscription	100298	\$83,726	2.00%
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM2000 (up to 2000 nodes) - Annual Subscription	100299	\$99,425	2.00%
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM2500 (up to 2500 nodes) - Annual Subscription	100300	\$100,736	2.00%
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM3000 (up to 3000 nodes) - Annual Subscription	100301	\$117,744	2.00%
Monitoring/Management	Subscription	Orion SAM	SolarWinds Server & Application Monitor SAM4000 (up to 4000 nodes) - Annual Subscription	100302	\$154,898	2.00%
Monitoring/Management	Subscription	SolarWinds SEUM	SolarWinds Web Performance Monitor WPM5 (up to 5 [recordings x locations]) - Annual Subscription	102148	\$1,102	2.00%
Monitoring/Management	Subscription	SolarWinds SEUM	SolarWinds Web Performance Monitor WPM10 (up to 10 [recordings x locations]) - Annual Subscription	102149	\$1,658	2.00%
Monitoring/Management	Subscription	SolarWinds SEUM	SolarWinds Web Performance Monitor WPM20 (up to 20 [recordings x locations]) - Annual Subscription	102150	\$2,450	2.00%
Monitoring/Management	Subscription	SolarWinds SEUM	SolarWinds Web Performance Monitor WPM50 (up to 50 [recordings x locations]) - Annual Subscription	102151	\$4,039	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	SolarWinds SEUM	SolarWinds Web Performance Monitor WPM100 (up to 100 [recordings x locations]) - Annual Subscription	102152	\$7,252	2.00%
Monitoring/Management	Subscription	SolarWinds SEUM	SolarWinds Web Performance Monitor WPM200 (up to 200 [recordings x locations]) - Annual Subscription	102153	\$13,363	2.00%
Monitoring/Management	Subscription	SolarWinds SEUM	SolarWinds Web Performance Monitor WPMX (unlimited [recordings x locations], standard playback rate) - Annual Subscription	102154	\$16,870	2.00%
Monitoring/Management	Subscription	Storage Resource Monitor	SolarWinds Storage Resource Monitor SRM25 (up to 25 disks) - Annual Subscription	102344	\$1,663	2.00%
Monitoring/Management	Subscription	Storage Resource Monitor	SolarWinds Storage Resource Monitor SRM50 (up to 50 disks) - Annual Subscription	102345	\$2,520	2.00%
Monitoring/Management	Subscription	Storage Resource Monitor	SolarWinds Storage Resource Monitor SRM150 (up to 150 disks) - Annual Subscription	102346	\$5,111	2.00%
Monitoring/Management	Subscription	Storage Resource Monitor	SolarWinds Storage Resource Monitor SRM300 (up to 300 disks) - Annual Subscription	102347	\$7,652	2.00%
Monitoring/Management	Subscription	Storage Resource Monitor	SolarWinds Storage Resource Monitor SRM500 (up to 500 disks) - Annual Subscription	102348	\$10,447	2.00%
Monitoring/Management	Subscription	Storage Resource Monitor	SolarWinds Storage Resource Monitor SRM1000 (up to 1000 disks) - Annual Subscription	102349	\$17,940	2.00%
Monitoring/Management	Subscription	Storage Resource Monitor	SolarWinds Storage Resource Monitor SRM1500 (up to 1500 disks) - Annual Subscription	102350	\$21,882	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	Storage Resource Monitor	SolarWinds Storage Resource Monitor SRM2000 (up to 2000 disks) - Annual Subscription	102351	\$26,372	2.00%
Monitoring/Management	Subscription	Storage Resource Monitor	SolarWinds Storage Resource Monitor SRM3000 (up to 3000 disks) - Annual Subscription	102352	\$31,329	2.00%
Monitoring/Management	Subscription	Storage Resource Monitor	SolarWinds Storage Resource Monitor SRM5000 (up to 5000 disks) - Annual Subscription	102353	\$43,585	2.00%
Monitoring/Management	Subscription	Storage Resource Monitor	SolarWinds Storage Resource Monitor SRM7500 (up to 7500 disks) - Annual Subscription	102354	\$65,291	2.00%
Monitoring/Management	Subscription	Storage Resource Monitor	SolarWinds Storage Resource Monitor SRM10000 (up to 10000 disks) - Annual Subscription	102355	\$87,321	2.00%
Monitoring/Management	Subscription	Storage Resource Monitor	SolarWinds Storage Resource Monitor SRM12500 (up to 12500 disks) - Annual Subscription	102356	\$109,023	2.00%
Monitoring/Management	Subscription	Storage Resource Monitor	SolarWinds Storage Resource Monitor SRM15000 (up to 15000 disks) - Annual Subscription	102357	\$131,380	2.00%
Monitoring/Management	Subscription	SolarWinds Patch Manager	SolarWinds Patch Manager PM250 (up to 250 nodes) - Annual Subscription	101603	\$1,909	2.00%
Monitoring/Management	Subscription	SolarWinds Patch Manager	SolarWinds Patch Manager PM500 (up to 500 nodes) - Annual Subscription	101604	\$3,348	2.00%
Monitoring/Management	Subscription	SolarWinds Patch Manager	SolarWinds Patch Manager PM1000 (up to 1000 nodes) - Annual Subscription	101605	\$5,040	2.00%
Monitoring/Management	Subscription	SolarWinds Patch Manager	SolarWinds Patch Manager PM2000 (up to 2000 nodes) - Annual Subscription	101607	\$7,647	2.00%
Monitoring/Management	Subscription	SolarWinds Patch Manager	SolarWinds Patch Manager PM4000 (up to 4000 nodes) - Annual Subscription	101608	\$9,006	2.00%
Monitoring/Management	Subscription	SolarWinds Patch Manager	SolarWinds Patch Manager PM8000 (up to 8000 nodes) - Annual Subscription	101610	\$13,498	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	SolarWinds Patch Manager	SolarWinds Patch Manager PM14000 (up to 14000 nodes) - Annual Subscription	101612	\$19,600	2.00%
Monitoring/Management	Subscription	SolarWinds Patch Manager	SolarWinds Patch Manager PM20000 (up to 20000 nodes) - Annual Subscription	101613	\$25,179	2.00%
Monitoring/Management	Subscription	SolarWinds Patch Manager	SolarWinds Patch Manager PM30000 (up to 30000 nodes) - Annual Subscription	101614	\$37,166	2.00%
Monitoring/Management	Subscription	SolarWinds Patch Manager	SolarWinds Patch Manager PM40000 (up to 40000 nodes) - Annual Subscription	101615	\$50,722	2.00%
Monitoring/Management	Subscription	SolarWinds Patch Manager	SolarWinds Patch Manager PM60000 (up to 60000 nodes) - Annual Subscription	101616	\$72,456	2.00%
Monitoring/Management	Subscription	SolarWinds Patch Manager	SolarWinds Patch Manager PM80000 (up to 80000 nodes) - Annual Subscription	101617	\$95,501	2.00%
Monitoring/Management	Subscription	SolarWinds Patch Manager	SolarWinds Patch Manager PM110000 (up to 110000 nodes) - Annual Subscription	101618	\$121,402	2.00%
Monitoring/Management	Subscription	SolarWinds Patch Manager	SolarWinds Patch Manager PM130000 (up to 130000 nodes) - Annual Subscription	101619	\$143,134	2.00%
Monitoring/Management	Subscription	SolarWinds Patch Manager	SolarWinds Patch Manager PM150000 (up to 150000 nodes) - Annual Subscription	101620	\$164,355	2.00%
Monitoring/Management	Subscription	SolarWinds Patch Manager	SolarWinds Patch Manager PM200000 (up to 200000 nodes) - Annual Subscription	101621	\$219,341	2.00%
Monitoring/Management	Subscription	SolarWinds Patch Manager	SolarWinds Patch Manager PM300000 (up to 300000 nodes) - Annual Subscription	101622	\$330,199	2.00%
Monitoring/Management	Subscription	SolarWinds Patch Manager	SolarWinds Patch Manager PM500000 (up to 500000 nodes) - Annual Subscription	101623	\$584,508	2.00%
Monitoring/Management	Subscription	SolarWinds Web Help Desk	SolarWinds Web Help Desk Per Technician License (1 to 5 named users) - Annual Subscription	102314	\$355	2.00%
Monitoring/Management	Subscription	SolarWinds Web Help Desk	SolarWinds Web Help Desk Per Technician License (6 to 10 named users) - Annual Subscription	102315	\$349	2.00%
Monitoring/Management	Subscription	SolarWinds Web Help Desk	SolarWinds Web Help Desk Per Technician License (11 to 20 named users) - Annual Subscription	102316	\$343	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	SolarWinds Web Help Desk	SolarWinds Web Help Desk Per Technician License (21 to 30 named users) - Annual Subscription	102317	\$336	2.00%
Monitoring/Management	Subscription	SolarWinds Web Help Desk	SolarWinds Web Help Desk Per Technician License (31 to 40 named users) - Annual Subscription	102318	\$328	2.00%
Monitoring/Management	Subscription	SolarWinds Web Help Desk	SolarWinds Web Help Desk Per Technician License (41 to 50 named users) - Annual Subscription	102319	\$314	2.00%
Monitoring/Management	Subscription	SolarWinds Web Help Desk	SolarWinds Web Help Desk Per Technician License (51 to 75 named users) - Annual Subscription	102320	\$295	2.00%
Monitoring/Management	Subscription	SolarWinds Web Help Desk	SolarWinds Web Help Desk Per Technician License (76 to 100 named users) - Annual Subscription	102321	\$277	2.00%
Monitoring/Management	Subscription	SolarWinds Web Help Desk	SolarWinds Web Help Desk Per Technician License (101 to 250 named users) - Annual Subscription	102322	\$258	2.00%
Monitoring/Management	Subscription	SolarWinds Web Help Desk	SolarWinds Web Help Desk Per Technician License (251 to 500 named users) - Annual Subscription	102323	\$237	2.00%
Monitoring/Management	Subscription	SolarWinds Web Help Desk	SolarWinds Web Help Desk Per Technician License (501 or more named users) - Annual Subscription	102324	\$213	2.00%
Monitoring/Management	Subscription	SolarWinds SEM	SolarWinds Security Event Manager SEM30 (up to 30 nodes) - Annual Subscription	101838	\$2,525	2.00%
Monitoring/Management	Subscription	SolarWinds SEM	SolarWinds Security Event Manager SEM50 (up to 50 nodes) - Annual Subscription	101839	\$4,129	2.00%
Monitoring/Management	Subscription	SolarWinds SEM	SolarWinds Security Event Manager SEM100 (up to 100 nodes) - Annual Subscription	101840	\$7,231	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	SolarWinds SEM	SolarWinds Security Event Manager SEM250 (up to 250 nodes) - Annual Subscription	101841	\$15,676	2.00%
Monitoring/Management	Subscription	SolarWinds SEM	SolarWinds Security Event Manager SEM500 (up to 500 nodes) - Annual Subscription	101842	\$22,342	2.00%
Monitoring/Management	Subscription	SolarWinds SEM	SolarWinds Security Event Manager SEM650 (up to 650 nodes) - Annual Subscription	101843	\$26,576	2.00%
Monitoring/Management	Subscription	SolarWinds SEM	SolarWinds Security Event Manager SEM800 (up to 800 nodes) - Annual Subscription	101844	\$30,483	2.00%
Monitoring/Management	Subscription	SolarWinds SEM	SolarWinds Security Event Manager SEM1000 (up to 1000 nodes) - Annual Subscription	101845	\$35,799	2.00%
Monitoring/Management	Subscription	SolarWinds SEM	SolarWinds Security Event Manager SEM1500 (up to 1500 nodes) - Annual Subscription	101846	\$43,011	2.00%
Monitoring/Management	Subscription	SolarWinds SEM	SolarWinds Security Event Manager SEM2500 (up to 2500 nodes) - Annual Subscription	101847	\$56,683	2.00%
Monitoring/Management	Subscription	SolarWinds SEM	SolarWinds Security Event Manager SEM3500 (up to 3500 nodes) - Annual Subscription	101848	\$73,776	2.00%
Monitoring/Management	Subscription	SolarWinds SEM	SolarWinds Security Event Manager SEM5000 (up to 5000 nodes) - Annual Subscription	101849	\$102,307	2.00%
Monitoring/Management	Subscription	SolarWinds SEM	SolarWinds Security Event Manager SEM7500 (up to 7500 nodes) - Annual Subscription	101850	\$153,666	2.00%
Monitoring/Management	Subscription	SolarWinds SEM	SolarWinds Security Event Manager SEM10000 (up to 10000 nodes) - Annual Subscription	101851	\$204,986	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	Virtualization Manager (per socket)	SolarWinds Virtualization Manager VM8 (up to 8 sockets) - Annual Subscription	102420	\$1,658	2.00%
Monitoring/Management	Subscription	Virtualization Manager (per socket)	SolarWinds Virtualization Manager VM16 (up to 16 sockets) - Annual Subscription	102421	\$3,506	2.00%
Monitoring/Management	Subscription	Virtualization Manager (per socket)	SolarWinds Virtualization Manager VM32 (up to 32 sockets) - Annual Subscription	102422	\$6,574	2.00%
Monitoring/Management	Subscription	Virtualization Manager (per socket)	SolarWinds Virtualization Manager VM64 (up to 64 sockets) - Annual Subscription	102423	\$10,231	2.00%
Monitoring/Management	Subscription	Virtualization Manager (per socket)	SolarWinds Virtualization Manager VM112 (up to 112 sockets) - Annual Subscription	102424	\$14,477	2.00%
Monitoring/Management	Subscription	Virtualization Manager (per socket)	SolarWinds Virtualization Manager VM192 (up to 192 sockets) - Annual Subscription	102425	\$20,576	2.00%
Monitoring/Management	Subscription	Virtualization Manager (per socket)	SolarWinds Virtualization Manager VM320 (up to 320 sockets) - Annual Subscription	102426	\$32,174	2.00%
Monitoring/Management	Subscription	Virtualization Manager (per socket)	SolarWinds Virtualization Manager VM480 (up to 480 sockets) - Annual Subscription	102427	\$46,175	2.00%
Monitoring/Management	Subscription	Virtualization Manager (per socket)	SolarWinds Virtualization Manager VM640 (up to 640 sockets) - Annual Subscription	102428	\$58,876	2.00%
Monitoring/Management	Subscription	Virtualization Manager (per socket)	SolarWinds Virtualization Manager VM800 (up to 800 sockets) - Annual Subscription	102429	\$72,176	2.00%
Monitoring/Management	Subscription	Virtualization Manager (per socket)	SolarWinds Virtualization Manager VM1120 (up to 1120 sockets) - Annual Subscription	102430	\$101,134	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	Virtualization Manager (per socket)	SolarWinds Virtualization Manager VM1440 (up to 1440 sockets) - Annual Subscription	102431	\$126,013	2.00%
Monitoring/Management	Subscription	Virtualization Manager (per socket)	SolarWinds Virtualization Manager VM1680 (up to 1680 sockets) - Annual Subscription	102432	\$148,073	2.00%
Monitoring/Management	Subscription	Virtualization Manager (per socket)	SolarWinds Virtualization Manager VM1920 (up to 1920 sockets) - Annual Subscription	102433	\$162,731	2.00%
Monitoring/Management	Subscription	Virtualization Manager (per socket)	SolarWinds Virtualization Manager VM2400 (up to 2400 sockets) - Annual Subscription	102434	\$203,612	2.00%
Monitoring/Management	Subscription	Virtualization Manager (per socket)	SolarWinds Virtualization Manager VM3040 (up to 3040 sockets) - Annual Subscription	102435	\$258,763	2.00%
Monitoring/Management	Subscription	Virtualization Manager (per socket)	SolarWinds Virtualization Manager VM3840 (up to 3840 sockets) - Annual Subscription	102436	\$327,298	2.00%
Monitoring/Management	Subscription	Virtualization Manager (per socket)	SolarWinds Virtualization Manager VM4800 (up to 4800 sockets) - Annual Subscription	102437	\$408,809	2.00%
Monitoring/Management	Subscription	Server Configuration Monitor	Server Configuration Monitor SCM10 (up to 10 Managed Servers) - Annual Subscription	100760	\$1,000	2.00%
Monitoring/Management	Subscription	Server Configuration Monitor	Server Configuration Monitor SCM25 (up to 25 Managed Servers) - Annual Subscription	100761	\$1,855	2.00%
Monitoring/Management	Subscription	Server Configuration Monitor	Server Configuration Monitor SCM50 (up to 50 Managed Servers) - Annual Subscription	100762	\$2,851	2.00%
Monitoring/Management	Subscription	Server Configuration Monitor	Server Configuration Monitor SCM100 (up to 100 Managed Servers) - Annual Subscription	100763	\$4,962	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	Server Configuration Monitor	Server Configuration Monitor SCM250 (up to 250 Managed Servers) - Annual Subscription	100764	\$6,703	2.00%
Monitoring/Management	Subscription	Server Configuration Monitor	Server Configuration Monitor SCM500 (up to 500 Managed Servers) - Annual Subscription	100765	\$9,695	2.00%
Monitoring/Management	Subscription	Server Configuration Monitor	Server Configuration Monitor SCM1000 (up to 1000 Managed Servers) - Annual Subscription	100766	\$13,117	2.00%
Monitoring/Management	Subscription	DPA for SQL Server or Oracle SE	SolarWinds Database Performance Analyzer per SQL Server, MySQL, or Oracle SE Instance (1 to 4 licenses) - Annual Subscription	103288	\$1,111	2.00%
Monitoring/Management	Subscription	DPA for SQL Server or Oracle SE	SolarWinds Database Performance Analyzer per SQL Server, MySQL, or Oracle SE Instance (5 to 9 licenses) - Annual Subscription	103289	\$1,091	2.00%
Monitoring/Management	Subscription	DPA for SQL Server or Oracle SE	SolarWinds Database Performance Analyzer per SQL Server, MySQL, or Oracle SE Instance (10 to 19 licenses) - Annual Subscription	103290	\$1,074	2.00%
Monitoring/Management	Subscription	DPA for SQL Server or Oracle SE	SolarWinds Database Performance Analyzer per SQL Server, MySQL, or Oracle SE Instance (20 to 29 licenses) - Annual Subscription	103291	\$1,020	2.00%
Monitoring/Management	Subscription	DPA for SQL Server or Oracle SE	SolarWinds Database Performance Analyzer per SQL Server, MySQL, or Oracle SE Instance (30 to 49 licenses) - Annual Subscription	103292	\$965	2.00%
Monitoring/Management	Subscription	DPA for SQL Server or Oracle SE	SolarWinds Database Performance Analyzer per SQL Server, MySQL, or Oracle SE Instance (50 to 74 licenses) - Annual Subscription	103293	\$910	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	DPA for SQL Server or Oracle SE	SolarWinds Database Performance Analyzer per SQL Server, MySQL, or Oracle SE Instance (75 to 99 licenses) - Annual Subscription	103294	\$855	2.00%
Monitoring/Management	Subscription	DPA for SQL Server or Oracle SE	SolarWinds Database Performance Analyzer per SQL Server, MySQL, or Oracle SE Instance (100 to 199 licenses) - Annual Subscription	103295	\$745	2.00%
Monitoring/Management	Subscription	DPA for SQL Server or Oracle SE	SolarWinds Database Performance Analyzer per SQL Server, MySQL, or Oracle SE Instance (200 to 399 licenses) - Annual Subscription	103296	\$574	2.00%
Monitoring/Management	Subscription	DPA for SQL Server or Oracle SE	SolarWinds Database Performance Analyzer per SQL Server, MySQL, or Oracle SE Instance (400 to 599 licenses) - Annual Subscription	103297	\$521	2.00%
Monitoring/Management	Subscription	DPA for SQL Server or Oracle SE	SolarWinds Database Performance Analyzer per SQL Server, MySQL, or Oracle SE Instance (600 to 799 licenses) - Annual Subscription	103298	\$462	2.00%
Monitoring/Management	Subscription	DPA for SQL Server or Oracle SE	SolarWinds Database Performance Analyzer per SQL Server, MySQL, or Oracle SE Instance (800 to 999 licenses) - Annual Subscription	103299	\$407	2.00%
Monitoring/Management	Subscription	DPA for SQL Server or Oracle SE	SolarWinds Database Performance Analyzer per SQL Server, MySQL, or Oracle SE Instance (1000 to 1499 licenses) - Annual Subscription	103300	\$348	2.00%
Monitoring/Management	Subscription	DPA for SQL Server or Oracle SE	SolarWinds Database Performance Analyzer per SQL Server, MySQL, or Oracle SE Instance (1500 to 5000 licenses) - Annual Subscription	103301	\$322	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	DPA for SQL Server or Oracle SE	SolarWinds Database Performance Analyzer per SQL Server, MySQL, or Oracle SE Instance (5001 to 9999 licenses) - Annual Subscription	103302	\$278	2.00%
Monitoring/Management	Subscription	DPA for SQL Server or Oracle SE	SolarWinds Database Performance Analyzer per SQL Server, MySQL, or Oracle SE Instance (10000 to 20000 licenses) - Annual Subscription	103303	\$236	2.00%
Monitoring/Management	Subscription	DPA for Oracle EE, DB2 or Sybase	SolarWinds Database Performance Analyzer per Oracle EE, DB2, or ASE instance (1 to 4 licenses) - Annual Subscription	103137	\$1,950	2.00%
Monitoring/Management	Subscription	DPA for Oracle EE, DB2 or Sybase	SolarWinds Database Performance Analyzer per Oracle EE, DB2, or ASE instance (5 to 9 licenses) - Annual Subscription	103138	\$1,887	2.00%
Monitoring/Management	Subscription	DPA for Oracle EE, DB2 or Sybase	SolarWinds Database Performance Analyzer per Oracle EE, DB2, or ASE instance (10 to 19 licenses) - Annual Subscription	103139	\$1,805	2.00%
Monitoring/Management	Subscription	DPA for Oracle EE, DB2 or Sybase	SolarWinds Database Performance Analyzer per Oracle EE, DB2, or ASE instance (20 to 29 licenses) - Annual Subscription	103140	\$1,750	2.00%
Monitoring/Management	Subscription	DPA for Oracle EE, DB2 or Sybase	SolarWinds Database Performance Analyzer per Oracle EE, DB2, or ASE instance (30 to 49 licenses) - Annual Subscription	103141	\$1,714	2.00%
Monitoring/Management	Subscription	DPA for Oracle EE, DB2 or Sybase	SolarWinds Database Performance Analyzer per Oracle EE, DB2, or ASE instance (50 to 74 licenses) - Annual Subscription	103142	\$1,605	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	DPA for Oracle EE, DB2 or Sybase	SolarWinds Database Performance Analyzer per Oracle EE, DB2, or ASE instance (75 to 99 licenses) - Annual Subscription	103143	\$1,496	2.00%
Monitoring/Management	Subscription	DPA for Oracle EE, DB2 or Sybase	SolarWinds Database Performance Analyzer per Oracle EE, DB2, or ASE instance (100 to 199 licenses) - Annual Subscription	103144	\$1,370	2.00%
Monitoring/Management	Subscription	DPA for Oracle EE, DB2 or Sybase	SolarWinds Database Performance Analyzer per Oracle EE, DB2, or ASE instance (200 to 399 licenses) - Annual Subscription	103145	\$1,148	2.00%
Monitoring/Management	Subscription	DPA for Oracle EE, DB2 or Sybase	SolarWinds Database Performance Analyzer per Oracle EE, DB2, or ASE instance (400 to 599 licenses) - Annual Subscription	103146	\$984	2.00%
Monitoring/Management	Subscription	DPA for Oracle EE, DB2 or Sybase	SolarWinds Database Performance Analyzer per Oracle EE, DB2, or ASE instance (600 to 799 licenses) - Annual Subscription	103147	\$812	2.00%
Monitoring/Management	Subscription	DPA for Oracle EE, DB2 or Sybase	SolarWinds Database Performance Analyzer per Oracle EE, DB2, or ASE instance (800 to 999 licenses) - Annual Subscription	103148	\$637	2.00%
Monitoring/Management	Subscription	DPA for Oracle EE, DB2 or Sybase	SolarWinds Database Performance Analyzer per Oracle EE, DB2, or ASE instance (1000 to 1499 licenses) - Annual Subscription	103149	\$581	2.00%
Monitoring/Management	Subscription	DPA for Oracle EE, DB2 or Sybase	SolarWinds Database Performance Analyzer per Oracle EE, DB2, or ASE instance (1500 to 5000 licenses) - Annual Subscription	103150	\$466	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	DPA for Oracle EE, DB2 or Sybase	SolarWinds Database Performance Analyzer per Oracle EE, DB2, or ASE instance (5001 to 9999 licenses) - Annual Subscription	103151	\$385	2.00%
Monitoring/Management	Subscription	DPA for Oracle EE, DB2 or Sybase	SolarWinds Database Performance Analyzer per Oracle EE, DB2, or ASE instance (10000 to 20000 licenses) - Annual Subscription	103152	\$326	2.00%
Monitoring/Management	Subscription	DPA VM Option	SolarWinds Database Performance Analyzer VM Option add-on per Database instance (1 to 4 licenses) - Annual Subscription	102839	\$474	2.00%
Monitoring/Management	Subscription	DPA VM Option	SolarWinds Database Performance Analyzer VM Option add-on per Database instance (5 to 9 licenses) - Annual Subscription	102840	\$463	2.00%
Monitoring/Management	Subscription	DPA VM Option	SolarWinds Database Performance Analyzer VM Option add-on per Database instance (10 to 19 licenses) - Annual Subscription	102841	\$451	2.00%
Monitoring/Management	Subscription	DPA VM Option	SolarWinds Database Performance Analyzer VM Option add-on per Database instance (20 to 29 licenses) - Annual Subscription	102842	\$426	2.00%
Monitoring/Management	Subscription	DPA VM Option	SolarWinds Database Performance Analyzer VM Option add-on per Database instance (30 to 49 licenses) - Annual Subscription	102843	\$400	2.00%
Monitoring/Management	Subscription	DPA VM Option	SolarWinds Database Performance Analyzer VM Option add-on per Database instance (50 to 74 licenses) - Annual Subscription	102844	\$373	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	DPA VM Option	SolarWinds Database Performance Analyzer VM Option add-on per Database instance (75 to 99 licenses) - Annual Subscription	102845	\$344	2.00%
Monitoring/Management	Subscription	DPA VM Option	SolarWinds Database Performance Analyzer VM Option add-on per Database instance (100 to 199 licenses) - Annual Subscription	102846	\$291	2.00%
Monitoring/Management	Subscription	DPA VM Option	SolarWinds Database Performance Analyzer VM Option add-on per Database instance (200 to 399 licenses) - Annual Subscription	102847	\$245	2.00%
Monitoring/Management	Subscription	DPA VM Option	SolarWinds Database Performance Analyzer VM Option add-on per Database instance (400 to 599 licenses) - Annual Subscription	102848	\$232	2.00%
Monitoring/Management	Subscription	DPA VM Option	SolarWinds Database Performance Analyzer VM Option add-on per Database instance (600 to 799 licenses) - Annual Subscription	102849	\$217	2.00%
Monitoring/Management	Subscription	DPA VM Option	SolarWinds Database Performance Analyzer VM Option add-on per Database instance (800 to 999 licenses) - Annual Subscription	102850	\$203	2.00%
Monitoring/Management	Subscription	DPA VM Option	SolarWinds Database Performance Analyzer VM Option add-on per Database instance (1000 to 1499 licenses) - Annual Subscription	102851	\$189	2.00%
Monitoring/Management	Subscription	DPA VM Option	SolarWinds Database Performance Analyzer VM Option add-on per Database instance (1500 to 5000 licenses) - Annual Subscription	102852	\$175	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	DPA VM Option	SolarWinds Database Performance Analyzer VM Option add-on per Database instance (5001 to 9999 licenses) - Annual Subscription	102853	\$147	2.00%
Monitoring/Management	Subscription	DPA VM Option	SolarWinds Database Performance Analyzer VM Option add-on per Database instance (10000 to 20000 licenses) - Annual Subscription	102854	\$116	2.00%
Monitoring/Management	Subscription	DPA with VM Option for SQL Server, MySQL, or Oracle SE	SolarWinds Database Performance Analyzer for virtualized environments for SQL Server, MySQL, or Oracle SE instance (1 to 4 instances) - Annual Subscription	103029	\$1,585	2.00%
Monitoring/Management	Subscription	DPA with VM Option for SQL Server, MySQL, or Oracle SE	SolarWinds Database Performance Analyzer for virtualized environments for SQL Server, MySQL, or Oracle SE instance (5 to 9 instances) - Annual Subscription	103030	\$1,554	2.00%
Monitoring/Management	Subscription	DPA with VM Option for SQL Server, MySQL, or Oracle SE	SolarWinds Database Performance Analyzer for virtualized environments for SQL Server, MySQL, or Oracle SE instance (10 to 19 instances) - Annual Subscription	103031	\$1,526	2.00%
Monitoring/Management	Subscription	DPA with VM Option for SQL Server, MySQL, or Oracle SE	SolarWinds Database Performance Analyzer for virtualized environments for SQL Server, MySQL, or Oracle SE instance (20 to 29 instances) - Annual Subscription	103032	\$1,446	2.00%
Monitoring/Management	Subscription	DPA with VM Option for SQL Server, MySQL, or Oracle SE	SolarWinds Database Performance Analyzer for virtualized environments for SQL Server, MySQL, or Oracle SE instance (30 to 49 instances) - Annual Subscription	103033	\$1,365	2.00%
Monitoring/Management	Subscription	DPA with VM Option for SQL Server, MySQL, or Oracle SE	SolarWinds Database Performance Analyzer for virtualized environments for SQL Server, MySQL, or Oracle SE instance (50 to 74 instances) - Annual Subscription	103034	\$1,283	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	DPA with VM Option for SQL Server, MySQL, or Oracle SE	SolarWinds Database Performance Analyzer for virtualized environments for SQL Server, MySQL, or Oracle SE instance (75 to 99 instances) - Annual Subscription	103035	\$1,200	2.00%
Monitoring/Management	Subscription	DPA with VM Option for SQL Server, MySQL, or Oracle SE	SolarWinds Database Performance Analyzer for virtualized environments for SQL Server, MySQL, or Oracle SE instance (100 to 199 instances) - Annual Subscription	103036	\$1,036	2.00%
Monitoring/Management	Subscription	DPA with VM Option for SQL Server, MySQL, or Oracle SE	SolarWinds Database Performance Analyzer for virtualized environments for SQL Server, MySQL, or Oracle SE instance (200 to 399 instances) - Annual Subscription	103037	\$819	2.00%
Monitoring/Management	Subscription	DPA with VM Option for SQL Server, MySQL, or Oracle SE	SolarWinds Database Performance Analyzer for virtualized environments for SQL Server, MySQL, or Oracle SE instance (400 to 599 instances) - Annual Subscription	103038	\$753	2.00%
Monitoring/Management	Subscription	DPA with VM Option for SQL Server, MySQL, or Oracle SE	SolarWinds Database Performance Analyzer for virtualized environments for SQL Server, MySQL, or Oracle SE instance (600 to 799 instances) - Annual Subscription	103039	\$679	2.00%
Monitoring/Management	Subscription	DPA with VM Option for SQL Server, MySQL, or Oracle SE	SolarWinds Database Performance Analyzer for virtualized environments for SQL Server, MySQL, or Oracle SE instance (800 to 999 instances) - Annual Subscription	103040	\$610	2.00%
Monitoring/Management	Subscription	DPA with VM Option for SQL Server, MySQL, or Oracle SE	SolarWinds Database Performance Analyzer for virtualized environments for SQL Server, MySQL, or Oracle SE instance (1000 to 1499 instances) - Annual Subscription	103041	\$537	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	DPA with VM Option for SQL Server, MySQL, or Oracle SE	SolarWinds Database Performance Analyzer for virtualized environments for SQL Server, MySQL, or Oracle SE instance (1500 to 5000 instances) - Annual Subscription	103042	\$497	2.00%
Monitoring/Management	Subscription	DPA with VM Option for SQL Server, MySQL, or Oracle SE	SolarWinds Database Performance Analyzer for virtualized environments for SQL Server, MySQL, or Oracle SE instance (5001 to 9999 instances) - Annual Subscription	103043	\$425	2.00%
Monitoring/Management	Subscription	DPA with VM Option for SQL Server, MySQL, or Oracle SE	SolarWinds Database Performance Analyzer for virtualized environments for SQL Server, MySQL, or Oracle SE instance (10000 to 20000 instances) - Annual Subscription	103044	\$352	2.00%
Monitoring/Management	Subscription	DPA with VM Option for Oracle EE, DB2, or Sybase	SolarWinds Database Performance Analyzer for virtualized environments for Oracle EE, DB2, or ASE instance (1 to 4 instances) - Annual Subscription	102944	\$2,424	2.00%
Monitoring/Management	Subscription	DPA with VM Option for Oracle EE, DB2, or Sybase	SolarWinds Database Performance Analyzer for virtualized environments for Oracle EE, DB2, or ASE instance (5 to 9 instances) - Annual Subscription	102945	\$2,349	2.00%
Monitoring/Management	Subscription	DPA with VM Option for Oracle EE, DB2, or Sybase	SolarWinds Database Performance Analyzer for virtualized environments for Oracle EE, DB2, or ASE instance (10 to 19 instances) - Annual Subscription	102946	\$2,257	2.00%
Monitoring/Management	Subscription	DPA with VM Option for Oracle EE, DB2, or Sybase	SolarWinds Database Performance Analyzer for virtualized environments for Oracle EE, DB2, or ASE instance (20 to 29 instances) - Annual Subscription	102947	\$2,176	2.00%
Monitoring/Management	Subscription	DPA with VM Option for Oracle EE, DB2, or Sybase	SolarWinds Database Performance Analyzer for virtualized environments for	102948	\$2,114	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
			Oracle EE, DB2, or ASE instance (30 to 49 instances) - Annual Subscription			
Monitoring/Management	Subscription	DPA with VM Option for Oracle EE, DB2, or Sybase	SolarWinds Database Performance Analyzer for virtualized environments for Oracle EE, DB2, or ASE instance (50 to 74 instances) - Annual Subscription	102949	\$1,978	2.00%
Monitoring/Management	Subscription	DPA with VM Option for Oracle EE, DB2, or Sybase	SolarWinds Database Performance Analyzer for virtualized environments for Oracle EE, DB2, or ASE instance (75 to 99 instances) - Annual Subscription	102950	\$1,840	2.00%
Monitoring/Management	Subscription	DPA with VM Option for Oracle EE, DB2, or Sybase	SolarWinds Database Performance Analyzer for virtualized environments for Oracle EE, DB2, or ASE instance (100 to 199 instances) - Annual Subscription	102951	\$1,661	2.00%
Monitoring/Management	Subscription	DPA with VM Option for Oracle EE, DB2, or Sybase	SolarWinds Database Performance Analyzer for virtualized environments for Oracle EE, DB2, or ASE instance (200 to 399 instances) - Annual Subscription	102952	\$1,393	2.00%
Monitoring/Management	Subscription	DPA with VM Option for Oracle EE, DB2, or Sybase	SolarWinds Database Performance Analyzer for virtualized environments for Oracle EE, DB2, or ASE instance (400 to 599 instances) - Annual Subscription	102953	\$1,216	2.00%
Monitoring/Management	Subscription	DPA with VM Option for Oracle EE, DB2, or Sybase	SolarWinds Database Performance Analyzer for virtualized environments for Oracle EE, DB2, or ASE instance (600 to 799 instances) - Annual Subscription	102954	\$1,029	2.00%
Monitoring/Management	Subscription	DPA with VM Option for Oracle EE, DB2, or Sybase	SolarWinds Database Performance Analyzer for virtualized environments for Oracle EE, DB2, or ASE instance (800 to 999 instances) - Annual Subscription	102955	\$840	2.00%
Monitoring/Management	Subscription	DPA with VM Option for Oracle EE, DB2, or Sybase	SolarWinds Database Performance Analyzer for virtualized environments for	102956	\$770	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
			Oracle EE, DB2, or ASE instance (1000 to 1499 instances) - Annual Subscription			
Monitoring/Management	Subscription	DPA with VM Option for Oracle EE, DB2, or Sybase	SolarWinds Database Performance Analyzer for virtualized environments for Oracle EE, DB2, or ASE instance (1500 to 5000 instances) - Annual Subscription	102957	\$640	2.00%
Monitoring/Management	Subscription	DPA with VM Option for Oracle EE, DB2, or Sybase	SolarWinds Database Performance Analyzer for virtualized environments for Oracle EE, DB2, or ASE instance (5001 to 9999 instances) - Annual Subscription	102958	\$532	2.00%
Monitoring/Management	Subscription	DPA with VM Option for Oracle EE, DB2, or Sybase	SolarWinds Database Performance Analyzer for virtualized environments for Oracle EE, DB2, or ASE instance (10000 to 20000 instances) - Annual Subscription	102959	\$442	2.00%
Monitoring/Management	Subscription	DPA for Azure SQL DB	SolarWinds Database Performance Analyzer for Azure SQL DB (1 to 4 Databases) - Annual Subscription	103089	\$384	2.00%
Monitoring/Management	Subscription	DPA for Azure SQL DB	SolarWinds Database Performance Analyzer for Azure SQL DB (5 to 19 Databases) - Annual Subscription	103090	\$378	2.00%
Monitoring/Management	Subscription	DPA for Azure SQL DB	SolarWinds Database Performance Analyzer for Azure SQL DB (20 to 49 Databases) - Annual Subscription	103091	\$354	2.00%
Monitoring/Management	Subscription	DPA for Azure SQL DB	SolarWinds Database Performance Analyzer for Azure SQL DB (50 to 79 Databases) - Annual Subscription	103092	\$326	2.00%
Monitoring/Management	Subscription	DPA for Azure SQL DB	SolarWinds Database Performance Analyzer for Azure SQL DB (80 to 124 Databases) - Annual Subscription	103093	\$293	2.00%
Monitoring/Management	Subscription	DPA for Azure SQL DB	SolarWinds Database Performance Analyzer for Azure SQL DB (125 to 199 Databases) - Annual Subscription	103094	\$265	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	DPA for Azure SQL DB	SolarWinds Database Performance Analyzer for Azure SQL DB (200 to 299 Databases) - Annual Subscription	103095	\$242	2.00%
Monitoring/Management	Subscription	DPA for Azure SQL DB	SolarWinds Database Performance Analyzer for Azure SQL DB (300 to 499 Databases) - Annual Subscription	103096	\$221	2.00%
Monitoring/Management	Subscription	DPA for Azure SQL DB	SolarWinds Database Performance Analyzer for Azure SQL DB (500 to 999 Databases) - Annual Subscription	103097	\$204	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM100 (up to 100 active accounts w/in Active Directory) - Annual Subscription	104000	\$1,776	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM200 (up to 200 active accounts w/in Active Directory) - Annual Subscription	104001	\$3,084	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM300 (up to 300 active accounts w/in Active Directory) - Annual Subscription	104002	\$4,270	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM400 (up to 400 active accounts w/in Active Directory) - Annual Subscription	104003	\$5,456	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM500 (up to 500 active accounts w/in Active Directory) - Annual Subscription	104004	\$6,554	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM600 (up to 600 active accounts w/in Active Directory) - Annual Subscription	104005	\$7,757	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM700 (up to 700 active accounts w/in Active Directory) - Annual Subscription	104006	\$8,926	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM800 (up to 800 active accounts w/in Active Directory) - Annual Subscription	104007	\$10,058	2.00%

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Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM900 (up to 900 active accounts w/in Active Directory) - Annual Subscription	104008	\$11,155	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM1000 (up to 1000 active accounts w/in Active Directory) - Annual Subscription	104009	\$12,217	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM1500 (up to 1500 active accounts w/in Active Directory) - Annual Subscription	104010	\$16,902	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM2000 (up to 2000 active accounts w/in Active Directory) - Annual Subscription	104011	\$22,062	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM2500 (up to 2500 active accounts w/in Active Directory) - Annual Subscription	104012	\$26,836	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM3000 (up to 3000 active accounts w/in Active Directory) - Annual Subscription	104013	\$31,135	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM3500 (up to 3500 active accounts w/in Active Directory) - Annual Subscription	104014	\$35,183	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM4000 (up to 4000 active accounts w/in Active Directory) - Annual Subscription	104015	\$38,905	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM4500 (up to 4500 active accounts w/in Active Directory) - Annual Subscription	104016	\$42,300	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM5000 (up to 5000 active accounts w/in Active Directory) - Annual Subscription	104017	\$45,518	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM6000 (up to 6000 active accounts w/in Active Directory) - Annual Subscription	104018	\$52,841	2.00%

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Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM7000 (up to 7000 active accounts w/in Active Directory) - Annual Subscription	104019	\$59,780	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM8000 (up to 8000 active accounts w/in Active Directory) - Annual Subscription	104020	\$66,185	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM9000 (up to 9000 active accounts w/in Active Directory) - Annual Subscription	104021	\$71,790	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM10000 (up to 10000 active accounts w/in Active Directory) - Annual Subscription	104022	\$77,394	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM12500 (up to 12500 active accounts w/in Active Directory) - Annual Subscription	104023	\$93,777	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM15000 (up to 15000 active accounts w/in Active Directory) - Annual Subscription	104024	\$109,864	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM17500 (up to 17500 active accounts w/in Active Directory) - Annual Subscription	104025	\$124,023	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM20000 (up to 20000 active accounts w/in Active Directory) - Annual Subscription	104026	\$135,217	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM22500 (up to 22500 active accounts w/in Active Directory) - Annual Subscription	104027	\$144,113	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM25000 (up to 25000 active accounts w/in Active Directory) - Annual Subscription	104028	\$151,230	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM30000 (up to 30000 active accounts w/in Active Directory) - Annual Subscription	104029	\$170,800	2.00%

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Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM35000 (up to 35000 active accounts w/in Active Directory) - Annual Subscription	104030	\$186,813	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM40000 (up to 40000 active accounts w/in Active Directory) - Annual Subscription	104031	\$201,639	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM45000 (up to 45000 active accounts w/in Active Directory) - Annual Subscription	104032	\$216,169	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM50000 (up to 50000 active accounts w/in Active Directory) - Annual Subscription	104033	\$228,327	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM60000 (up to 60000 active accounts w/in Active Directory) - Annual Subscription	104034	\$263,317	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM70000 (up to 70000 active accounts w/in Active Directory) - Annual Subscription	104035	\$298,901	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM80000 (up to 80000 active accounts w/in Active Directory) - Annual Subscription	104036	\$336,856	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM90000 (up to 90000 active accounts w/in Active Directory) - Annual Subscription	104037	\$376,295	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager ARM100000 (up to 100000 active accounts w/in Active Directory) - Annual Subscription	104038	\$415,140	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA100 (up to 100 AD accts) - Annual Subscription	104706	\$619	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA200 (up to 200 AD accts) - Annual Subscription	104707	\$1,222	2.00%

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Skyline Technology Solutions, LLC

**Software Products - Skyline Technology Solutions, LLC**

Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA300 (up to 300 AD accts) - Annual Subscription	104708	\$1,805	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA400 (up to 400 AD accts) - Annual Subscription	104709	\$2,372	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA500 (up to 500 AD accts) - Annual Subscription	104710	\$2,937	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA600 (up to 600 AD accts) - Annual Subscription	104711	\$3,468	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA700 (up to 700 AD accts) - Annual Subscription	104712	\$3,997	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA800 (up to 800 AD accts) - Annual Subscription	104713	\$4,494	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA900 (up to 900 AD accts) - Annual Subscription	104714	\$4,989	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA1000 (up to 1000 AD accts) - Annual Subscription	104715	\$5,464	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA1500 (up to 1500 AD accts) - Annual Subscription	104716	\$8,071	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA2000 (up to 2000 AD accts) - Annual Subscription	104717	\$10,587	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA2500 (up to 2500 AD accts) - Annual Subscription	104718	\$13,034	2.00%

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Skyline Technology Solutions, LLC

**Software Products - Skyline Technology Solutions, LLC**

Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA3000 (up to 3000 AD accts) - Annual Subscription	104719	\$15,394	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA3500 (up to 3500 AD accts) - Annual Subscription	104720	\$17,673	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA4000 (up to 4000 AD accts) - Annual Subscription	104721	\$19,870	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA4500 (up to 4500 AD accts) - Annual Subscription	104722	\$21,990	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA5000 (up to 5000 AD accts) - Annual Subscription	104723	\$24,029	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA6000 (up to 6000 AD accts) - Annual Subscription	104724	\$28,340	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA7000 (up to 7000 AD accts) - Annual Subscription	104725	\$32,487	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA8000 (up to 8000 AD accts) - Annual Subscription	104726	\$36,483	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA9000 (up to 9000 AD accts) - Annual Subscription	104727	\$40,315	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA10000 (up to 10000 AD accts) - Annual Subscription	104728	\$43,976	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA12500 (up to 12500 AD accts) - Annual Subscription	104729	\$53,955	2.00%

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**Software Products - Skyline Technology Solutions, LLC**

Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA15000 (up to 15000 AD accts) - Annual Subscription	104730	\$63,522	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA17500 (up to 17500 AD accts) - Annual Subscription	104731	\$72,680	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA20000 (up to 20000 AD accts) - Annual Subscription	104732	\$81,434	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA22500 (up to 22500 AD accts) - Annual Subscription	104733	\$89,781	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA25000 (up to 25000 AD accts) - Annual Subscription	104734	\$97,723	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA30000 (up to 30000 AD accts) - Annual Subscription	104735	\$114,821	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA35000 (up to 35000 AD accts) - Annual Subscription	104736	\$131,104	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA40000 (up to 40000 AD accts) - Annual Subscription	104737	\$146,575	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA45000 (up to 45000 AD accts) - Annual Subscription	104738	\$161,234	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA50000 (up to 50000 AD accts) - Annual Subscription	104739	\$175,078	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA60000 (up to 60000 AD accts) - Annual Subscription	104740	\$205,203	2.00%

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**Software Products - Skyline Technology Solutions, LLC**

Category	Subcategory	Brand	Product Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA70000 (up to 70000 AD accts) - Annual Subscription	104741	\$233,703	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA80000 (up to 80000 AD accts) - Annual Subscription	104742	\$260,571	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA90000 (up to 90000 AD accts) - Annual Subscription	104743	\$285,810	2.00%
Monitoring/Management	Subscription	Access Rights Manager	Access Rights Manager-Audit Edition ARMA100000 (up to 100000 AD accts) - Annual Subscription	104744	\$309,421	2.00%
Monitoring/Management	Subscription	AppOptics	AppOptics Infrastructure, 10 hosts, 100 containers, 1000 custom metrics - One Yr Service	41903	\$1,199	2.00%
Monitoring/Management	Subscription	AppOptics	AppOptics Full Stack APM; Infrastructure plus APM, 10 hosts 100 containers - One Year Service	41900	\$2,999	2.00%
Monitoring/Management	Subscription	AppOptics	AppOptics Trace Pack, 100 traces per minute add-on - One Yr Service	41901	\$999	2.00%
Monitoring/Management	Subscription	AppOptics	AppOptics Metric Pack, 1000 metrics add-on - One Yr Service	41902	\$599	2.00%

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**Software Services - Skyline Technology Solutions, LLC**

Category	Subcategory	Brand and Type of Service	Service Description	Service Number	MSRP	DIR Customer Discount % off MSRP
Video Management	VaaS	Skyline - Implementation	Site Survey/ Discovery of customer's facility and video and networkwork infrastructure in order to fully understand and document requirements for video interoperability services - P/day	SKY-IMP-SISRV	\$2,500	5.00%
Video Management	VaaS	Skyline - Implementation	Configuration, shipping, Installation and testing of hardware and software for video interoperability services. - P/day	SKY-IMP-INST	\$2,500	5.00%
Video Management	VaaS	Skyline - Training	Additional Claris Operator Training. This item can be added on if needed after the training which is included with Product onboarding. - P/Session	SKY-CLARIS-OPTRN	\$4,000	5.00%
Video Management	VaaS	Skyline - Training	Additional Claris Admin Training. This item can be added on if needed after the training which t is included with Product onboarding. - P/Session	SKY-CLARIS-TRN	\$4,000	5.00%
Video Management	VaaS	Skyline - Training	Additional Vero Operator Training. This item can be added on if needed after the training which is included with Product onboarding. - p/Session	SKY-VERO-TRN	\$4,000	5.00%
Video Management	VaaS	Skyline - Training	Additional Vero Admin Training. This item can be added on if needed after the training which is included with Product onboarding. - p/Session	SKY-VERO-TRN	\$4,000	5.00%

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**Software Services - Skyline Technology Solutions, LLC**

Category	Subcategory	Brand and Type of Service	Service Description	Service Number	MSRP	DIR Customer Discount % off MSRP
Video Management	VaaS	Skyline - Training	Additional Stream Manager Training. This item can be added on if needed after the training which is included with Product onboarding. - p/Session	SKY-SM-TRN	\$4,000	5.00%
Security Information and Event Management (SIEM)	Software	Splunk - Implementation	Splunk User Behavioral Analytics Implementation Success - Project	PS-UIS-STN	\$58,900	1.50%
Security Information and Event Management (SIEM)	Software	Splunk - Implementation	Phantom Implementation Success - Project	PS-PHIS-STN	\$59,200	1.50%
Security Information and Event Management (SIEM)	Software	Splunk - Implementation	Splunk Cloud IT Service Intelligence Implementation Success - Project	PS-ITCIS-BAS	\$45,500	1.50%
Security Information and Event Management (SIEM)	Software	Splunk - Implementation	Splunk IT Services Implementation Success - Project	PS-ITIS-BAS	\$61,900	1.50%
Security Information and Event Management (SIEM)	Software	Splunk - Implementation	Splunk Phantom Advisory Services, CSM (REQUIRED with Phantom Purchase) - Project	AS-PH-CSM-BA	\$6,000	1.50%
Security Information and Event Management (SIEM)	Software	Splunk - Implementation	Skyline Professional Services - Senior Consultant - On-Site - Daily	SKY-CON-CON-ONS-1d	\$2,395	10.00%
Security Information and Event Management (SIEM)	Software	Splunk - Implementation	Skyline Professional Services - Senior Consultant - Remote - Daily	SKY-CON-CON-REM-1d	\$1,995	10.00%
Security Information and Event Management (SIEM)	Software	Splunk - Implementation	Skyline Professional Services - Architect - On-Site - Daily	SKY-CON-ENG-ONS-1d	\$2,150	10.00%
Security Information and Event Management (SIEM)	Software	Splunk - Implementation	Skyline Professional Services - Architect - Remote - Daily	SKY-CON-ENG-REM-1d	\$1,750	10.00%

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**Software Services - Skyline Technology Solutions, LLC**

Category	Subcategory	Brand and Type of Service	Service Description	Service Number	MSRP	DIR Customer Discount % off MSRP
Security Information and Event Management (SIEM)	Software	Splunk - Implementation	Skyline Professional Services - Senior Consultant - On-Site - Weekly	SKY-CON-CON-ONS-1w	\$15,927	10.00%
Security Information and Event Management (SIEM)	Software	Splunk - Implementation	Skyline Professional Services - Senior Consultant - Remote - Weekly	SKY-CON-CON-REM-1w	\$13,267	10.00%
Security Information and Event Management (SIEM)	Software	Splunk - Implementation	Skyline Professional Services - Architect - On-Site - Weekly	SKY-CON-ENG-ONS-1w	\$14,298	10.00%
Security Information and Event Management (SIEM)	Software	Splunk - Implementation	Skyline Professional Services - Architect - Remote - Weekly	SKY-CON-ENG-REM-1w	\$11,638	10.00%
Monitoring/Management	Service	Solarwinds Training	Solarwinds Smart Start - Level 1 - Per License of Additional Polling Engine - To be completed within 90 days from initial purchase date and may be delivered by a 3rd party	3026	\$250	2%
Monitoring/Management	Service	Solarwinds Training	Solarwinds Smart Start - Level 2 - Per License of Orion High Availability or Enterprise Operations Console - To be completed within 90 days from initial purchase date and may be delivered by a 3rd party	3027	\$1,250	2%

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**Software Services - Skyline Technology Solutions, LLC**

Category	Subcategory	Brand and Type of Service	Service Description	Service Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Service	Solarwinds Training	Solarwinds Smart Start - Level 3 - Per License of NPM SL100-SL2000, NTA for SL100-SLX, NCM DL50-3000, VNQM IP SLA 5-X, IPAM IP1000-IPX, UDT UT2500-UTX, Patch Manager PM250-PM4000, SRM25-SRM500, VMAN VM8-VM64, SAM10-SAM75, WPM5-WPM100, SEM30-SEM100, ARM100-ARM1000 - To be completed within 90 days from initial purchase date and may be delivered by a 3rd party	3028	\$3,000	2%
Monitoring/Management	Service	Solarwinds Training	Solarwinds Smart Start - Level 4 - Per License of NPM SLX, NCM DLX, Patch Manager PM8000-PM14000, SRM1000-SRM1500, VMAN VM112-VM192, SAM100-SAM300+, WPM200-WPMX, SEM250-SEM500, DPA (for all instances), ARM1500+ - To be completed within 90 days from initial purchase date and may be delivered by a 3rd party	3029	\$5,000	2%

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**Software Services - Skyline Technology Solutions, LLC**

Category	Subcategory	Brand and Type of Service	Service Description	Service Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Service	Solarwinds Training	Solarwinds Smart Start - Level 5 - Per License of Patch Manager PM20000-PM30000, SRM2000-SRM3000, VMAN VM320, SEM650-SEM1000 - To be completed within 90 days from initial purchase date and may be delivered by a 3rd party	3030	\$12,500	2%
Monitoring/Management	Service	Solarwinds Training	Solarwinds Smart Start - Level 6 - Per License of Patch Manager PM40000-PM500000, SRM5000-SRM15000+, VMAN VM480-VM4800+, SEM1500-SEM10000, NAM1000-NAM9000 - To be completed within 90 days from initial purchase date and may be delivered by a 3rd party	3031	\$20,000	2%
Monitoring/Management	Service	Solarwinds Training	Solarwinds Smart Start - Level 7 - Per License of NAM10000 - NAM14000 - To be completed within 90 days from initial purchase date and may be delivered by a 3rd party	3032	\$25,000	2%
Monitoring/Management	Service	Solarwinds Training	Solarwinds Smart Start - Level 8 - Per License of NAM15000 - NAM20000 - To be completed within 90 days from initial purchase date and may be delivered by a 3rd party	3033	\$37,500	2%

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**Software Services - Skyline Technology Solutions, LLC**

Category	Subcategory	Brand and Type of Service	Service Description	Service Number	MSRP	DIR Customer Discount % off MSRP
Monitoring/Management	Service	Solarwinds Training	Solarwinds Smart Start – Orion Upgrade for 3 or less modules with no APEs -To be used within 60 days of purchase	3034	\$3,000	2%
Monitoring/Management	Service	Solarwinds Training	Solarwinds Smart Start – Orion Upgrade for 4 or more modules including APEs - To be used within 60 days of purchase	3035	\$5,000	2%
Monitoring/Management	Service	Solarwinds Training	Solarwinds Premier Enterprise-New License Sales - Coverage 12 months from date of purchase	40000	\$45,000	2%
Monitoring/Management	Service	Solarwinds Training	Solarwinds Premier Support-New License Sales - Coverage 12 months from date of purchase	40002	\$15,000	2%
Monitoring/Management	Service	Solarwinds Training	Upgrade of Solarwinds Premier Support to Premier Enterprise Support-Maintenance expires on same day as existing license	40004	\$30,000	2%
Monitoring/Management	Service	Solarwinds Training	Solarwinds Premier Enterprise-Maintenance Renewal Sales-Coverage 12 months from date of purchase (or co-termed date as applicable)	40001	\$45,000	2%
Monitoring/Management	Service	Solarwinds Training	Solarwinds Premier Support-Maintenance Renewal Sales-Coverage 12 months from date of purchase (or co-termed date as applicable)	40003	\$15,000	2%

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**Software Services - Skyline Technology Solutions, LLC**

Category	Subcategory	Brand and Type of Service	Service Description	Service Number	MSRP	DIR Customer Discount % off MSRP
Professional Services	Implementation Services - 5 Day	Solarwinds - Implementation - Onsite	Skyline will provide consulting and implementation support for customers to optimize their Solarwinds deployment. Solutions Architect and Implementation Specialist - per unit	5D-SAIS-Onsite	\$25,869	15.00%
Professional Services	Implementation Services - 5 Day	Solarwinds - Implementation - Onsite	Skyline will provide consulting and implementation support for customers to optimize their Solarwinds deployment. Solutions Architect - per unit	5D-SA-Onsite	\$1,987	15.00%
Professional Services	Implementation Services - 5 Day	Solarwinds - Implementation - Onsite	Skyline will provide consulting and implementation support for customers to optimize their Solarwinds deployment. Implementation Specialist - per unit	5D-IS-Onsite	\$12,501	15.00%
Professional Services	Implementation Services - 10 Day	Solarwinds - Implementation - Onsite	Skyline will provide consulting and implementation support for customers to optimize their Solarwinds deployment. Solutions Architect and Implementation Specialist - per unit	10D-SAIS-Onsite	\$51,313	15.00%
Professional Services	Implementation Services - 10 Day	Solarwinds - Implementation - Onsite	Skyline will provide consulting and implementation support for customers to optimize their Solarwinds deployment. Solutions Architect - per unit	10D-SA-Onsite	\$29,060	15.00%

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**Software Services - Skyline Technology Solutions, LLC**

Category	Subcategory	Brand and Type of Service	Service Description	Service Number	MSRP	DIR Customer Discount % off MSRP
Professional Services	Implementation Services - 10 Day	Solarwinds - Implementation - Onsite	Skyline will provide consulting and implementation support for customers to optimize their Solarwinds deployment. Implementation Specialist - per unit	10D-IS-Onsite	\$24,345	15.00%
Professional Services	Implementation Services - 20 Day	Solarwinds - Implementation - Onsite	Skyline will provide consulting and implementation support for customers to optimize their Solarwinds deployment. Solutions Architect and Implementation Specialist - per unit	20D-SAIS-Onsite	\$98,980	15.00%
Professional Services	Implementation Services - 20 Day	Solarwinds - Implementation - Onsite	Skyline will provide consulting and implementation support for customers to optimize their Solarwinds deployment. Solutions Architect - per unit	20D-SA-Onsite	\$59,880	15.00%
Professional Services	Implementation Services - 20 Day	Solarwinds - Implementation - Onsite	Skyline will provide consulting and implementation support for customers to optimize their Solarwinds deployment. Implementation Specialist - per unit	20D-IS-Onsite	\$48,955	15.00%
Professional Services	Implementation Services - 5 Day	Solarwinds - Implementation - Remote	Skyline will provide consulting and implementation support for customers to optimize their Solarwinds deployment. Solutions Architect and Implementation Specialist - per unit	5D-SAIS-Remote	\$20,234	15.00%

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**Software Services - Skyline Technology Solutions, LLC**

Category	Subcategory	Brand and Type of Service	Service Description	Service Number	MSRP	DIR Customer Discount % off MSRP
Professional Services	Implementation Services - 5 Day	Solarwinds - Implementation - Remote	Skyline will provide consulting and implementation support for customers to optimize their Solarwinds deployment. Solutions Architect - per unit	5D-SA-Remote	\$12,184	15.00%
Professional Services	Implementation Services - 5 Day	Solarwinds - Implementation - Remote	Skyline will provide consulting and implementation support for customers to optimize their Solarwinds deployment. Implementation Specialist - per unit	5D-IS-Remote	\$9,453	15.00%
Professional Services	Implementation Services - 10 Day	Solarwinds - Implementation - Remote	Skyline will provide consulting and implementation support for customers to optimize their Solarwinds deployment. Solutions Architect and Implementation Specialist - per unit	10D-SAIS-Remote	\$39,928	15.00%
Professional Services	Implementation Services - 10 Day	Solarwinds - Implementation - Remote	Skyline will provide consulting and implementation support for customers to optimize their Solarwinds deployment. Solutions Architect - per unit	10D-SA-Remote	\$22,908	15.00%
Professional Services	Implementation Services - 10 Day	Solarwinds - Implementation - Remote	Skyline will provide consulting and implementation support for customers to optimize their Solarwinds deployment. Implementation Specialist - per unit	10D-IS-Remote	\$18,193	15.00%

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**Software Services - Skyline Technology Solutions, LLC**

Category	Subcategory	Brand and Type of Service	Service Description	Service Number	MSRP	DIR Customer Discount % off MSRP
Professional Services	Implementation Services - 20 Day	Solarwinds - Implementation - Remote	Skyline will provide consulting and implementation support for customers to optimize their Solarwinds deployment. Solutions Architect and Implementation Specialist - per unit	20D-SAIS-Remote	\$77,188	15.00%
Professional Services	Implementation Services - 20 Day	Solarwinds - Implementation - Remote	Skyline will provide consulting and implementation support for customers to optimize their Solarwinds deployment. Solutions Architect - per unit	20D-SA-Remote	\$46,828	15.00%
Professional Services	Implementation Services - 20 Day	Solarwinds - Implementation - Remote	Skyline will provide consulting and implementation support for customers to optimize their Solarwinds deployment. Implementation Specialist - per unit	20D-IS-Remote	\$35,903	15.00%

**Volume Discount Based on Quantity - Skyline Technology Solutions, LLC**

Product Category	Product Category	DIR Customer Discount % off MSRP
0 - 499	Video Interoperability as a Service	15.00%
500 - 999	Video Interoperability as a Service	20.83%
1000 -1499	Video Interoperability as a Service	29.17%
1500 -1999	Video Interoperability as a Service	33.33%
2000+	Video Interoperability as a Service	37.50%